

IAC 2010 REGIONAL MEMBERSHIP APPLICATION

Thank you for your interest in joining the Industry Advisory Council, an advisory body of the American Council for Technology. We look forward to partnering together to improve government.

IAC regional membership is open to any company interested in the government IT marketplace that (1) has no employees or representatives within 50 miles of Washington, DC and (2) has annual government revenues of less than \$10 million annually. Annual dues are based upon the company's total government revenues (see dues schedule below).

Once your membership application is accepted all of your company's employees are entitled to participate in IAC and receive member benefits.

Regional IAC members have all the benefits of membership except:

- They cannot vote in IAC elections
- They cannot participate in professional development programs such as Partners & Voyagers
- They only get one slot at the Management of Change Conference (MOC)
- They are not guaranteed a slot at the Executive Leadership Conference (ELC). They *can* go on the waiting list
- They cannot participate in the CEO Advisory Council
- They cannot occupy leadership positions except at the chapter level
- They can participate in the Shared Interest Groups (SIGs) but not as leaders

The American Council for Technology and Industry Advisory Council (ACT-IAC) has been qualified as a 501(c)(3) organization by the Internal Revenue Service. Contributions are deductible as charitable contributions for federal income tax purposes. Membership dues may be deductible as an ordinary and necessary business expense. The Tax ID number is: 68-0021892.

Membership Fee Schedule – Assessed on Total Annual Government Revenues
 (Companies with more than \$10 million in annual government revenues will pay the regular IAC dues)

Annual Government Revenue	Annual Fee
< \$ 2MM	\$ 200
>= \$ 2MM to < \$ 10MM	\$ 400
>= \$ 10MM to < \$ 50MM	\$ 2,300
>= \$ 50MM to < \$100MM	\$ 4,575
>= \$ 100MM to < \$500MM	\$ 6,300
>= \$ 500MM to < \$ 1 BB	\$ 6,875
>= \$ 1BB	\$ 8,000