

The GSA logo consists of the letters "GSA" in a white, sans-serif font, positioned inside a dark blue square.

U.S. General Services Administration

# Federal Acquisition Service

A close-up photograph of the American flag, showing the texture of the fabric and the white stars on a blue field. The flag is slightly out of focus, with a soft, blurred background of red and white stripes.

## **THE NEW AAS BUSINESS MODEL OVERVIEW**

Feb 2011



## AAS New Business Model

Technology is transforming the traditional workspace into a virtual work space.

The notion of working any time, any place has become a reality.

Our core business process now cross multiple organizational boundaries, which requires collaboration of individuals that may work in other regions.



## Challenges

Changing the organizational culture.

Managing a distributed work force.

Requires an investment in new technologies

Redesigned facilities.



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## **AAS Vision:**

**“...to be recognized as the first choice in leading successful acquisitions and helping to shape Federal acquisitions.”**



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# Key Initiatives to Support the Mission

2009 . AAS developed the new business model: performance improvement initiatives.

2010 - Developed Service Delivery Strategy: Partnerships with FAS offices formed. Operational Strategy was developed.

2011 - Launch Service Delivery Strategy Pilot.

2011/ Implement Strategy

2012



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## Opportunities Update

Smart Buildings Project

IT Infrastructure/FMS

DoD Domestic Operations Requirements

Enterprise Technology Consolidation/Services



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